

# Development AND Financial REPORT

## Make a Gift Today

Thank you for all the ways you showed up for civil liberties over the past year. Whether you lobbied your legislator, joined an ACLU chapter, worked with us as a client or community partner, or gave financial resources, **your contributions are valued and deeply appreciated.** We look forward to our continued partnership in the year ahead.



You will find information on many **ways to give now** to ACLU NorCal, such as gifts of cash and by credit card, workplace giving, and gifts of stocks and securities, at [aclunc.org/donate](https://aclunc.org/donate).

For information on ways to **make a legacy gift** to ACLU NorCal — such as through insurance and retirement accounts, gift annuities, charitable trusts, and estate plans — visit [aclunc.org/donate/planned-giving](https://aclunc.org/donate/planned-giving).



For more information on these or other ways to support the ACLU, contact Director of Development Cori Stell at (415) 621-2493 or [giving@aclunc.org](mailto:giving@aclunc.org).



## About Sources of Income and How We Advance Work Here and Nationwide

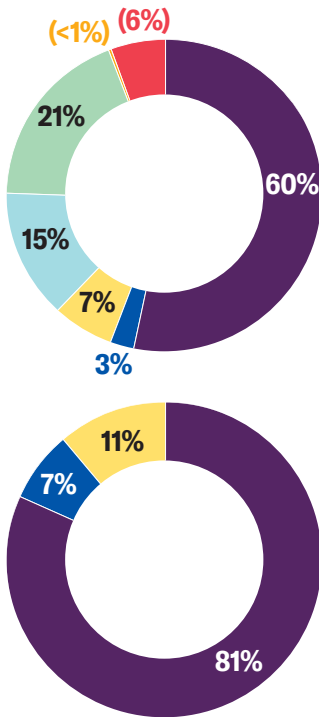
The ACLU Foundation of Northern California (Foundation) and the ACLU of Northern California (Union) are separately incorporated nonprofit organizations operating in Northern California. The Foundation conducts litigation and public education programs in support of civil liberties. The Foundation is a 501(c)(3) organization, and contributions to it are tax deductible to the extent allowed by law. The Union conducts membership outreach and organizing, legislative advocacy, and lobbying. It is supported primarily by membership dues. It is a 501(c)(4) organization, which means that donations to it are not tax deductible.

**The majority of funding for the Foundation and the Union comes from individuals like you.** The organizations' effectiveness and impact depend upon our full community of stakeholders, which includes those contributing financial resources: private donations, foundation grants, bequests, and membership dues from individuals and organizations that are dedicated to advancing civil liberties for all. Neither the Foundation nor Union accept government grants, though the Foundation may receive court-awarded attorneys' fees from successful cases. The Foundation never charges clients for legal representation.

The ACLU is a federated organization, comprising both the National ACLU and affiliates in every state, Puerto Rico, and the District of Columbia. The National ACLU and ACLU NorCal share your generous donations made in our region. Recognizing differences in available local support, the ACLU makes additional investments in its affiliates around the country that otherwise would be unable to address the serious threats to civil liberties in their states. Due to the generous support of donors in Northern California, ACLU NorCal has allocated significant funds over the years to the National ACLU to make grants to other ACLU affiliates, most recently to protect voting rights in battleground states.

# OPERATING INCOME AND EXPENSES, 2022–2023

APRIL 1, 2022 THROUGH MARCH 31, 2023



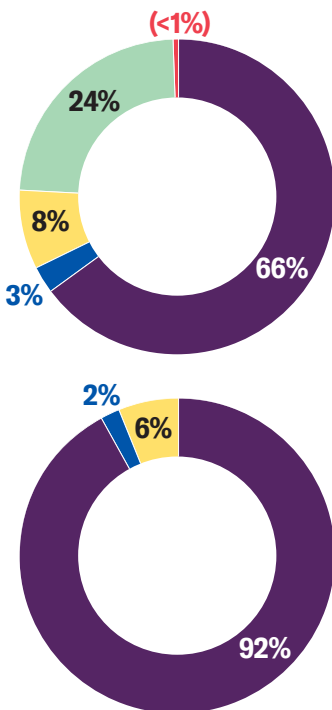
## ACLU FOUNDATION OF NORTHERN CALIFORNIA

### SUPPORT AND REVENUE

Annual and Special Contributions	\$	11,303,063
Foundation Grants	\$	471,614
Bequests/Planned Gift Contributions	\$	1,265,935
Court Awarded Attorney Fees	\$	2,768,416
In-Kind Legal Contributions	\$	3,998,339
Other Income	\$	28,159
Investment Income	\$	(1,107,572)
<b>Total</b>	<b>\$</b>	<b>18,727,954</b>

### EXPENSES

Program Services	\$	16,714,429
Fundraising	\$	1,492,158
Management and General	\$	2,333,889
<b>Total</b>	<b>\$</b>	<b>20,540,476</b>



## ACLU OF NORTHERN CALIFORNIA

### SUPPORT AND REVENUE

Memberships	\$	5,595,012
Annual and Special Contributions	\$	215,039
Grant from ACLU Foundation of Northern California	\$	650,000
Bequests/Planned Gift Contributions	\$	2,007,631
Investment Income and Other	\$	(3,309)
<b>Total</b>	<b>\$</b>	<b>8,464,373</b>

### EXPENSES

Program Services	\$	9,205,376
Fundraising	\$	203,770
Management and General	\$	571,709
<b>Total</b>	<b>\$</b>	<b>9,980,855</b>

The costs of membership acquisition and renewals are reflected on the National ACLU financial statements.

Note: For both the Foundation and the Union, the gap between Support & Revenue and Expenses was made up by transfers of funds from each organization's reserves.

Source: The charts on this page are based on audited financial statements and underlying accounting data provided to the auditor, Leaf & Cole, LLP, for the fiscal year ending March 31, 2023. A complete copy of the Fiscal Year 2022–23 audited financial statements is available at [aclunc.org/about/financial-info-reports](https://aclunc.org/about/financial-info-reports) or by writing: ACLU NorCal, 39 Drumm Street, San Francisco, CA 94111.